



June, 2005

**Investment Promotion Agency**

Argentina Republic

Secretariat of Industry, Trade and SMEs

Ministry of Economy and Production

[www.inversiones.gov.ar](http://www.inversiones.gov.ar)

The Investment Promotion Agency of Argentina, a department of the Secretariat of Industry, Trade and SMEs, has undertaken a permanent systematic survey of investment projects by companies seeking to forge different kinds of strategic association with national or international firms and/or investors.

The objective is to acquaint potential investors with the varied proposals made by local companies. In order to do that, we are carrying out promotion activities in different contexts: business chambers, provincial organizations, foreign embassies in Argentina, Argentine embassies abroad, etc.

If you wish to know more about any of the projects, please send an e-mail to the company from our Internet site: [www.inversiones.gov.ar/business\\_partner.htm](http://www.inversiones.gov.ar/business_partner.htm). However, if you wish to promote your investment project, you can register it by completing a simple form on the same Internet site. Below are the ultimate projects registered :

<b>Project # 108</b>	<b>Sector: Tourism</b>
<b>Owner of a restaurant in Calamuchita´s Valley, Córdoba, Argentina, wish to introduce a partner to enlarge the exploitation of the business making a Spa</b> The company owns a restaurant and want to incorporate some installations and facilities transform it in a daily Spa with sauna, solarium, fin bath, room of massages, etc. Starting from then the property could be open the whole year	
<b>Partner required:</b> Capital investor.	
<b>Company characteristics:</b> Is located in Villa Rumipal, Calamuchita´s Valley, a zone with an increase tourism demand.	

**Project # 107****Sector: Food and Beverage**

**Producer of foodstuff is looking for a partner to trade a newness freeze Pizza for children.** The company has developed a freeze Pizza for children fortified with the figure of Mickey Mouse head. It was presented before DISNEY Consumer Consumer Latin America Inc who grants the license to produce and sale the pizza in Argentina and others Mercosur countries.

**Partner required:** Capital investor to incorporate machinery, publicity, and other resources.

**Company characteristics:** Is located in Buenos Aires, Argentina and has a few members, one of them owns the pizza factory and the other owns Disney's license.

**Project # 106****Sector: Construction**

**Construction and engineering company has developed an innovative sistem of construction and wants to form a Joint Venture with a foreign company** The compapny wish to introduce in international markets its construction technology of residential and not residential buildings. It means, to produce buildings with earthquake resistant structures, making flagstone stuffed with plastic balls instead of concrete beams. This method presents a proven effectiveness and reduced costs and this is allowed to private and public works.

**Partner required:** Foreign company to form a joint venture.

**Company characteristics:** It´s an argentinian company wich works not only in Argentina, but also in Brazil, Chile and Uruguay. The firm constructs houses, buildings, schools, factories, prisons, etc.

More information at [www.prenova.com.ar](http://www.prenova.com.ar)

**Project # 105****Sector: Tourism**

**Owner of a hostel in San Rafael, Mendoza, wich is member of the "Hostelling International" net, wants to associate with an European commercialization company.** This is the only one hostel member of Hostelling International in San Rafael, and they are looking for a partner in any european country to offer the services of housing, adventure tourism, rafting, services in Aconcagua, etc.

**Partner required:** Foreign company wich provides extern trade chanel

**Company characteristics:** Is located in San Rafael, province of Mendoza, Argentina.

More information at [www.hostels.org.ar](http://www.hostels.org.ar)

**Project # 104**

**Sector: Trade**

**Cartographic company wants to incorporate a partner in order to increase its productive capacity.** The company has a cartography study that cannot meet growing demand whit its productive capacity (human resources and materials), in that sense wants to incorporate a partner that allows it to enlarge its offer of cartographic services according to the big companies demand expectations

**Partner required:** Capital investor.

**Company characteristics:** Is located in Guaymallén, province of Mendoza, Argentina. It has skilled workers and high tech equipment. The company has done some relevant studies in Argentina and Paraguay

More information at [www.sysgen-argentina.unlugar.com](http://www.sysgen-argentina.unlugar.com)

**Project # 103**

**Sector: Food and Beverage**

**Winery is looking for a partner to export its production.** The company produces red and white wine (Malbec, Cabernet Sauvignon, Merlot, Syrah, Torrontés and Chardonnay). Actually it has became a more sofisticated winery. The company sells its production in domestic market but it wants to export too. In this way the company wish to associate with another company in order to facilitate foreign commercialization.

**Partner required:** Foreign trade agent or new member of the society

**Company characteristics:** Is located in Chilecito, province of La Rioja, Argentina and it has vineyards and a wine cellar.

More information at [www.bodegasanguinan.com.ar](http://www.bodegasanguinan.com.ar)

**Project # 102**

**Sector: Trade**

**Local trader seeks a financial partner in order to develop a permanent distribution center of argentine products in Barcelona.** The company proposes a non traditional modality of exports, generating distribution centers in foreign markets, distributing products of the main local companies and supplying hotels and restaurants and putting emphasis on the identification of "Made in Argentina" products.

**Partner required:** Capital investor.

**Company characteristics:** The company began its activities in December of 2004, it is managed by a group of recognized professionals and it is located in the city of Buenos Aires

More information at [www.products-ar.com](http://www.products-ar.com)

**Project # 100**

**Sector: Technology services**

**Software company looks for a capital investor in order to finance the migration to a NET platform.** The company has developed an administration and very sophisticated payment of salaries and wages software. In order to developed and to expand sales abroad it wants to migrate its programs to a NET platform.

**Partner required:** Capital investor.

**Company characteristics:** It's located in the city of Buenos Aires, it has 20 years of commercial experience within institutional and local business market.

More information at [www.castresana.com.ar](http://www.castresana.com.ar) ; [www.aj5.com.ar](http://www.aj5.com.ar)

**Project # 99**

**Sector: Technology services**

**Software company seeks partner in order to develop distribution channels abroad.**

The company has developed a software that allows to design and to administer websites in a quick and effective way. The software facilitates the maintenance of the website in a very simple way even for those who has little computer science knowledge

**Partner required:** distributor in international markets, preferably Spain and Latin America.

**Company characteristics:** It's located in Vicente López, Buenos Aires province.

More information at [www.360webmanager.com](http://www.360webmanager.com)

**Project # 97**

**Sector: Tourism**

**Hotel project is looking for a capital investor to increase the number of rooms.** It's an old Hotel in Calamuchita´s Valley. It has 2 hectares, and the owners want to increase from 5 to 10 the quantity of rooms.

**Partner required:** Capital investor.

**Company characteristics:** It's a family owned company and it's located in Calamuchita´s Valley, Province of Cordoba.

**Project # 96**

**Sector: Health**

**Health accessories (metal tools) company is looking for a partner to develop its foreign trade channels.** The company produces hygienic stretcher to prostrated people. It has the license and required a partner to trade it in foreign markets.

**Partner required:** Trader, distributor in international markets.

**Company characteristics:** It's located in Bragado, Province of Buenos Aires. It doesn't have export experience.

More information at [www.doccia.com.ar](http://www.doccia.com.ar)

**Project # 95**

**Sector: Health**

**Metallurgist company has introduced a new product and wish to associate with another firm to produce it or to sale the license.** The company operate in the metallurgist industry sector and has developed a self-reject syringe. Its characteristics makes posible to remove others syringes of the market due to cost advantages and the self-reject system introduced by this product.

**Partner required:** Capital investor.

**Company characteristics:** It's located in Arroyito, Cordoba. It work in metal industry sector and it doesn't has export experience.

More information at [www.inventos.seicoweb.com.ar/ad/syringes](http://www.inventos.seicoweb.com.ar/ad/syringes)

**Project # 94**

**Sector: Technology services**

**Software company is looking for a partner to initiate its distribution abroad.** The firm has an aplicacion of ERP and another in the health area for medic consulting and wish to develop a comercial structure in order to export and also sell in the domestic market these products.

**Partner required:** The search is for a partner to provide equipment or capital.

**Company characteristics:** It's located in Buenos Aires city, it has a big capacity of develoment but not export experience.

More information at [www.gcsistemas.com.ar](http://www.gcsistemas.com.ar)

If you wish to know more about any of these projects, you can send us an e-mail: [adi@mecon.gov.ar](mailto:adi@mecon.gov.ar)

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